

Discover
**Cutting-
edge
technology**

MERCURY HAMPTON IQ
BROCHURE



World-Class Business Solutions



Discover What Drives You, Harness the Science of Success



Introduction


Mercury Hampton provide 26 different services relating to culture, people and performance optimisation. Trading throughout 17 countries with four global offices, we support companies throughout all areas of STEM Industries.

In summary, we support businesses to understand and become more accountable for their culture/behavioural default setting; this enables them to hire and retain the right people; once appointed we support all new hires to reach optimal standards by deploying one of our performance programmes.

We aim to be the 'Tesla' of our industry; this means we are responsible for continuous innovation. As highlighted in this article.



[Read Article Here.](#)



MULTI-AWARD WINNING
CONSULTANCY BUSINESS

[Read Article Here.](#)

Scale Up Winners for the Borough 2022
Employer of the Year for the Borough 2022
Scale Up Winners, North West Region 2022
Scale Up National Finalists 2022
International Award for Most Insightful Culture 2023
Innovation Business of the Year 2023





Values



Humility



Hard Work



Well-Being



Teamwork

Mission

**Pioneering Innovation, Solving
Your People Problems Of
Tomorrow**

Vision

**Your Consultancy Partner of
Choice, Enhancing Culture,
People & Performance**

Why us?



**Regional winners
Employer of the Year
Scale Up Business of the Year**

Member of

NORTHERN POWERHOUSE

Software Solutions



Mercury Hampton IQ is the data analytics division of Mercury Hampton, specialising in leveraging advanced analytics and machine learning techniques to provide actionable insights and drive business performance. We help organisations unlock the full potential of their data and gain a competitive edge in today's rapidly evolving business landscape. Our solutions are tailored to your specific needs, enabling you to make data-driven decisions that deliver tangible results and propel your business towards unprecedented success.

Mercury Hampton IQ is our innovative recruitment tool that has helped us to obtain a staggering 96% post-hire retention rate. Here's a quick snapshot of what it has helped us and our clients to achieve:



- 96% of our candidates are still in place after 12-months
- 93% of our candidates are still in place after 24-months
- We have a 100% repeat business relationship with our clients
- We offer up to 12-months recruitment cover fully guaranteed

[Click here to watch Mercury Hampton IQ](#)

What's Included?



Video Intro



Photograph



Exec Summary

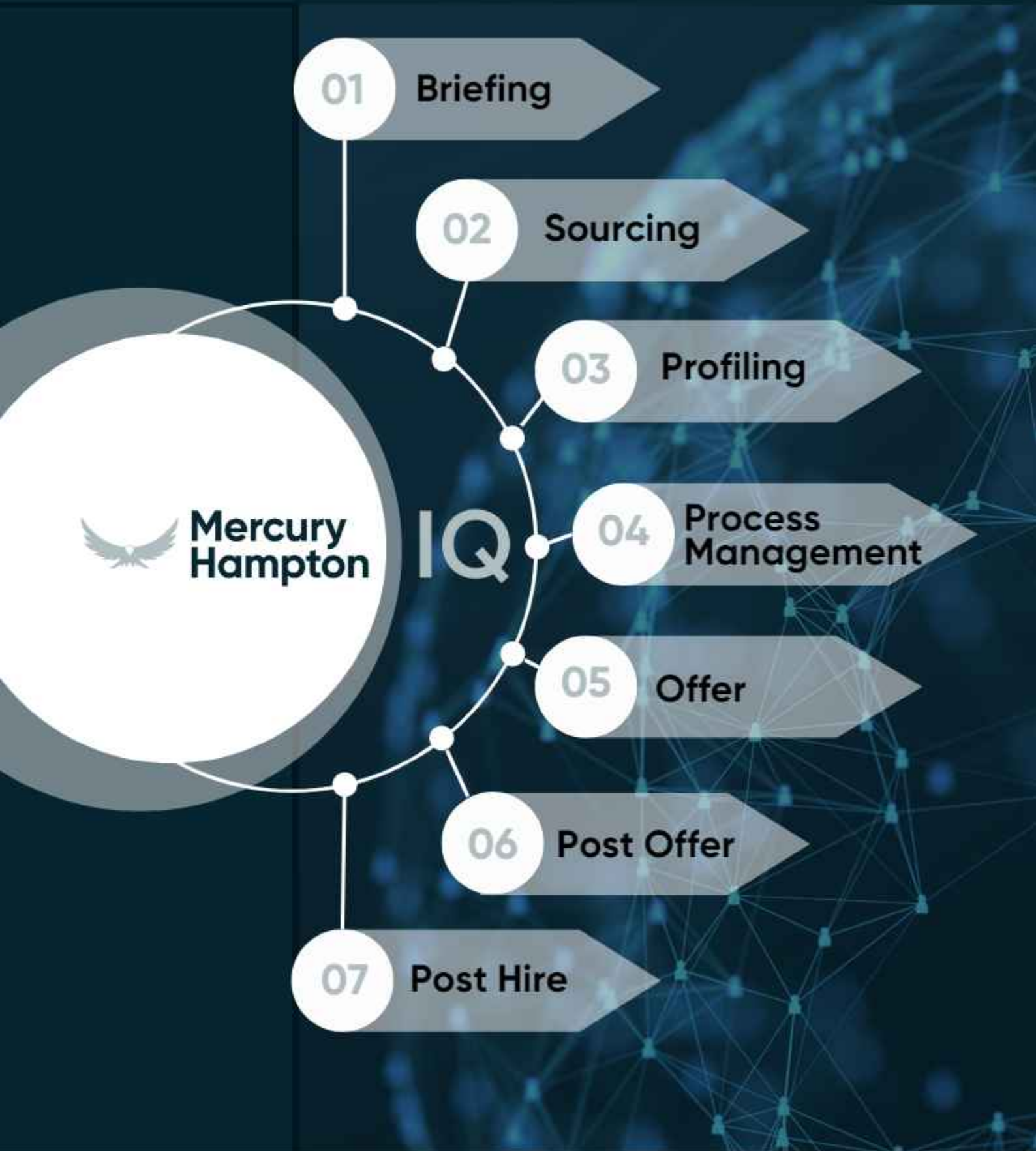


References



CV/Resume

- **Behavioural testing**, to analyse your temperament – specifically how you will go about the job on an everyday basis; how you will react in pressure situations or how you will take charge or pursue a sales cycle. These reports are prepared by the McQuaig® Institute, an independent, highly regarded psychometrics provider.
- **Job Fit analysis**, where your psychometrics are compared with personnel who are already succeeding in post. This is to check that there is a match in key characteristic areas, to objectively judge whether you are well suited to do the job, whether you will be happy when doing it, or if you'll be stretched, pressured and forced to act abnormally instead.
- **Key Competency Questions**, whereby all candidates are asked the same three to five questions, and asked to complete answers in advance of the interview. These permit you to showcase your knowledge, give specific well-thought-out responses to key part of the job specification, and offer a direct comparison with other candidates to the client. They also assist in providing a valuable talking point for follow up questions when you attend an interview.
- **Candidate benchmark analysis**, provided by the recruitment team if requested by the client. Candidates are compared on key skills and on salary, to provide a cost-benefit analysis of the options available to the client.



Just four ways in which we're raising standards.

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4. Candidate benchmark analysis is also provided by the recruitment team if requested by the client, whereby candidates are compared on key skills, and on salary, to provide a cost-benefit analysis of the options available to the client.



SOME OF OUR INCREDIBLE CUSTOMERS



Take the next step...

96%

of the candidates we place are still in position after 12 months



Ask yourself: Is this the right company and role for you and will you be happy once in post?

At Mercury Hampton Ltd we aim to balance the needs of both our clients and candidates.

When putting your name forward for a position, it is important to know whether you are going to fit in with the culture of the company. Our unique blend of recruitment experience and behavioural testing enables us to seek out the perfect match for your experience and aptitude. That's why 96% of the candidates we place are still in position after 12 months. If you are looking for guidance on how to take your career to the next level and if this position is for you then contact us soon as possible to discuss your individual requirements.



How Mercury Hampton IQ has changed Recruitment for our customers



Controls manufacturing solutions

"I employed the services of Mercury Hampton to identify a professional salesperson that met a scope of consultative selling to C-Suite executives. The brief was a tough one due to the very nature of our business and the fact our customers are our competitors. I'm pleased to say that they met the brief, and my team has grown further. I would have no hesitation in using the guys again on my next key hire."

Gary Myatt,
Sales Director, PP Control & Automation / Collaboration Director at UKMfgUnite

James Walker

We have been working with the team at Mercury Hampton for the past 2 years and they have played a big part in improving the quality of our sales teams. They take the time to understand the skills and the character we are looking for and find great salespeople who are a good fit for our company. Unsurprisingly, our high performing teams are delivering good numbers with great support from their managers and the business. We look forward to continuing our bright future together.

Steve Corfield,
Product Director Lead



Thermoplastic Valve Solutions

I have recently worked with Mercury Hampton for a senior level search. They did an excellent job and were extremely responsive in helping us identify some great candidates. They are honest, forthright, and proactive professionals. I will not hesitate to call on them again!

Stephane Moison,
CEO, SAFI Valves / French Foreign Trade Advisor



Pre-Hire

- > [Succession & Restructure Programme](#)
- > [360 Leadership Audit](#)
- > [Team Effectiveness Report](#)
- > [Cultural Assessment](#)
- > [Behavioural Profiling](#)
- > [Job Alignment Survey](#)
- > [Salary Survey](#)
- > [Mental Agility Test](#)
- > [Mechanical Aptitude Test](#)
- > [IR35 Compliance](#)
- > [Staff Attrition Calculation](#)

On-Hire

- > [Executive Search](#)
- > [Headhunting](#)
- > [Permanent Recruitment](#)
- > [Sales & Marketing Optimisation](#)
- > [International Recruitment](#)
- > [Contract Recruitment](#)
- > [Interim Management](#)
- > [Project Solutions](#)
- > [Outsourced Talent Acquisition](#)
- > [Mercury Hampton IQ](#)
- > [Recruitment Strategy Programme](#)

Post-Hire

- > [Leading With Purpose: Leadership Accelerator - Half-Day](#)
- > [Excellerate 1-2-1 Coaching Programme - 3 Months](#)
- > [Elevate 1-2-1 Coaching Programme - 9 Months](#)
- > [PurposeSync – Team Alignment & Development Programme - 1-2 Days](#)
- > [High Performing Leadership Team Programme – Custom/Bespoke Duration](#)



For more information on the services we offer, please click any of the above services or you can check out our website for more information.

[Check out our website](#)



World-Class Business Solutions

Your Consultancy Partner of Choice,

Enhancing Culture, People & Performance.



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